

# COMPARATIVE CHART

FEATURES	SPREADSHEETS	CRMS	BASIC STAKEHOLDER SOFTWARE	BOREALIS STAKEHOLDER SOFTWARE
Creates a lasting corporate memory	✗	✓	✓	✓
Designed for stakeholder engagement	✗	✗	✓	✓
User-friendly	Easy to use for small projects with few stakeholders	Not intended for managing complex relationships	Easy to use for small and medium-sized projects	Easy to use, even in large scale multinational projects
Built-in land management and GIS capabilities	✗	✗	✗	✓
Grievance management mechanism	✗	✗	✗	✓
Reporting tools	Advanced reporting tools (often difficult for users without specialized expertise)	Quality and ease of reporting depends on the level of customization.	Reporting is available for most stakeholder engagement activities.	Real-time dashboards, customizable reports, and out-of-the-box reporting tools to track key social performance indicators
Data entry	Manual	Manual, email integration (varies by provider), import spreadsheets for batch upload, mobile application	Manual, basic Outlook integration, import spreadsheets for batch upload	Manual, advanced email integration (Outlook and Gmail), import spreadsheets for batch uploads, Chrome browser extension, native mobile application.
Product Configuration	✗	Requires extensive customization	Configurable	Fully configurable
Security features	Security depends on hosting location. Spreadsheets do not support GDPR compliance, lack checks and balances to ensure data quality, and changes can not be tracked in real-time	Security depends on hosting location, support GDPR compliance	Security depends on hosting location, supports GDPR compliance, activity trails	Securely hosted (ISO 27001 certified), supports GDPR compliance, complete audit & activity trail, data segregation
Hands-on, multilingual, expert-led onboarding	✗	✗	✗	✓
20 years of expertise in stakeholder data management	✗	✗	✗	✓